MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Competitive Professional Development Announcement for Contracting and Acquisition Career Program 14

I am pleased to announce Competitive Professional Development (CPD) executive training opportunities for the Contracting and Acquisition Career Program (CP-14) for Fiscal Year 2002. The CPD training program is our primary tool to educate the Army contracting workforce in the latest business analysis and management techniques. With our role in contracting expanding to encompass that of contracting business manager and principal advisor to local commanders in the business aspects of acquisition, we must ensure that our workforce is equipped with the knowledge-based tools necessary to fulfill this responsibility. A list of recommended executive programs, as well as more focused executive training, is enclosed.

The target audience for this training is CP-14 professionals who have completed their Level 3 certification, are GS-12 or above, and could benefit from advanced professional training in business related subjects. Funds for executive education are limited and selection will be made competitively.

All applicants are required to submit a DD Form 1556. Applications for executive programs longer than 4 weeks must include a utilization plan (http://lcpol.army.millgeorgelactedslcataloglpop_form2.cgi) that also addresses return on investment. Applications for programs/training in the 1st quarter FY 2002 must be received NLT August 3, 2001. Applications for later programs/training must be received by October 31, 2001. Forward applications to the following address.

Headquarters, Department of the Army ATTN: SAAL-PM 5109 Leesburg Pike, Suite 302 Falls Church, VA 22041-3201 Fax: (703) 681-1121 or DSN 761-1121

Note that some programs require application and acceptance by the university in addition to CP-14 boarding and selection. Information on each program and the university's application or registration procedures may be found at the appropriate link in the enclosure.

Please make the widest distribution of this announcement. It may also be found on the CP-14 website at http://acqnet.saalt.army.mil/profdev/.

The points of contact for this action are Mr. Steve Hamilton, DSN 761-1044, COM (703) 681-1044, email "steven.Hamilton@saalt.army.mil" or Ms. Edna Taylor-Capers, DSN 761-1046, COM (703) 681-1046, email "edna.taylorcapers@saalt.army.mil".

Thomas W. Colangelo
Director, Contracting Career
Program Office

Enclosure

Executives Programs and Training for CP-14 (Fiscal Year 2002)

General Management

Senior Executive Fellows Program; Harvard JFK School of Government, 9 Oct —2 Nov 01 and 1 —26 Apr 02 (http://www.execproq.org/programs/sef/sef.htm)

Senior Executive Program; Columbia GSB, 30 Sep —26 Oct 01 and 5 — 31 May 02 (http://www.qsb.columbia.edu/execed/Open/csep.html)

Transition to General Management; Columbia GSB, 28 Oct —9 Nov 01, 21 Apr —3 May 02 (http://www.qsb.columbia.edu/execed/Open/tqm.html)

Emerging Leader Development Program; Columbia GSB, 2—7 Dec 01 (http://www.gsb.columbia.edu/execed/Open/eldp.html)

Fundamentals of Management: Highlights of an MBA; Columbia GSB, 16—28 Sep 01, 16—28 Jun 02 (http://www.gsb.columbia.edu/execed/Open/fmba.html)

Management: Essentials for the Experienced Professional; Stern School of Business (NYU), 3—14 Dec 01, 3—14 Jun 02 (http://www.stern.nyu.edu/executivel)

Advanced Management Program; Harvard Business School, 2 Apr —31 May 02 * (http://www.exed.hbs.edu/programs/amp/index.html)

* This program requires a minimum of 14 hours per day; each class week begins Sunday evening and runs through noon Saturday.

Program for Management Development; Harvard Business School, 9 Sep — 16 Nov 01 (http://www.exed.hbs.edu/programs/pmd/index.html)

Advanced Management Program; Wharton GSB, 23 Sep —26 Oct 01, 3 Feb —8 Mar and 2 Jun —5 Jul 02 (http://aresty-direct.wharton.upenn.edu/execed/amp/index.html)

Program for Management Development; UNC-Chapel Hill 7— 19 Oct 01 (http://www.kenan-flagler.unc.edu/execprograms/management/pmd.html)

Executive Development Program; Chicago GSB, 14—26 Oct 01 (http://qsb.uchicaqo.edu/dynamic.asp?nNodelD=174&intContentTypelD=10&intContentID=250&intItem=1)

Advanced Management Program; Fuqua School of Business (Duke), 2 Two-week sessions on 9—21 Sep & 28 Oct 9 - Nov 01 (http://eelc.fugua.duke.edu/default.cfm?p=display_static_contents.cfm Apr — 10 May (http://eelc.fugua.duke.edu/default.cfm?p=display_static_contents.cfm & iteration id=32&content i

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Gateway to Business Management; Tuck School of Business (Dartmouth), 4—9 Nov 01 (http://www.dartmouth.edu/tuck/exec ed/programs/qateway.html)

Management of Managers: Leadership, Change and Renewal; Cox School of Business (SMU), 7—12 Oct 01, 21—26 Apr 02 (http://execdev.cox.smu.edu/programs/mom.html)

Leadership

Creating and Sustaining the High-Performing Organization Darden, 23—28 Sep 01,

14—19 Apr 02, 8—13 Sep 02 (http://exed.darden.virginia.edu/exec HPW.htm)

Creating the Future: The Challenge of Transformational Leadership; Darden, 15 - 19 Oct

01, 22—26 Apr 02 (http://exed.darden.virginia.edu/exec CTF.htm)

Leadership for Extraordinary Performance; Darden, 17—21 Sep, 3—7 Dec 01, 4—8

Feb 02, 6— 10 May 02, 23 -27 Sep 02 (http://exed.darden.virginia.edu/exec LEP.htm)

Executive Leadership in a Changing Environment: Governing in a Time of Transformation; The Brookings Institution, 17—21 Sep 01 (http://www.brookings.edu/execed/open/exec leadership.htm)

Governing in the 21st Century; The Brookings Institution, 24—28 Sep 01 (http://www.brookings.edu/execed/open/governing in.htm)

Leadership Effectiveness Workshop; U NC-Chapel Hill, 9— II Oct 01 (http://www.kenan-flagler.unc.edu/execprograms/workshops/lew.html)

Leading Change and Innovation; Chicago GSB, 10- 14 Dec 01 (http://qsb.uchicaqo.edu/dynamic.asp?nNodelD= <u>I 74&intContentTypelD= I 0&intContentID=290&intItem=1)</u>

Leading Professional Service Firms; Harvard Business School, 3—9 Mar 02 (http://www.exed.hbs.edu/proqrams/lpsf/index. html)

Leading Change and Organizational Renewal; Stanford GSB, 4—9 Nov 01 (http://www.qsb.stanford.edu/exed/lcor/)

The Dynamic Manager: Tools for New Managers; Chicago GSB, 10 12 Dec 01 (http://gsb.uchicago.edu/dynamic.asp?nNodeID=I74&intContentID=389&intContentType ID=I0&intItem=4)

Finance

Financial Management for Non-Financial Managers; Darden, 21 —26 Oct 01, 20—25 Jan 02, 19—24 May 02 (http://exed.darden.virç~inia.edu/exec FMF.htm)

Financial Analysis for Non-Financial Managers; UNC (Chapel Hill), 29—31 Oct 01 (http://www.kenan-flagler.unc.edu/execprograms/workshops/fa.html)

Finance for Executives; Chicago ~3SB, 5— 12 Oct01, 21 —25 Jan 02 (http://gsb.uchicago.edu/dynamic.asp7nNodelD= <u>I 74&intContentTypelD=</u> 10&intContentID=20&intItem=1)

Finance and Accounting for the Non-Financial Executive; Stanford, II — 16 Nov 01 (http://www.qsb.stanford.edu/exed/fanfe/)

IT Management

Managing the Information Resource Program; Anderson School at UCLA, 1—5 Oct 01 and 4—8 Mar02 (http://www.anderson.ucla.edu/programs/execed/programs/mir/index. html

E-Business: Creating Strategic Advantage; Columbia GSB, 17 — 19 Dec 01, 13—15 May 02 (http://www.gsb.columbia.edu/execed/Open/ebiz.html)

Managing E-Commerce Enterprise; Fuqua School of Business, 17— 18 Oct 01 (http://eelc.fugua.duke.edu/default.cfm?p=display_static_contents.cfm&iteration id= 1 5&content_id=1

Other

Innovation and Service Excellence: People, Process, and Information; Darden, 8—12 Oct 01 (http://exed.darden.virginia.edu/exec SVC.htm)

Decision Making: Risk Analysis/Management; Carlson School of Management (Univ of Minn), 4—6 Mar02 (http://www.csom.umn.edu/EDC/course.cfm?cn=12)

Negotiation and Decision Making Strategies for Managers; Chicago GSB, 1 —5 Oct 01, 4—8 Feb 02

(http://qsb.uchicaqo.edu/dynamic.asp?nNodelD=I74&intContentTypeID=I0&intContentID=43&intItem=1)

Managing Effective Supply Chains, Penn State; 13— 16 May 02 (http://www.smeal.psu.edu/psep/mesc.html)

Supply Chain Management: Creating Competitive Advantage; Wharton GSB, 26—31 Aug 01 (http://aresty-direct.wharton.upenn.edu/execed/course.cfm?Program=OE%20%20%2DSC)